



Investor Update

ROI Strategies

I have started reading the Wall Street Journal again after many years. What a great paper to get your information from! It's truly amazing that six days a week so much information can be compiled, printed, and delivered to my house. I have to thank one of our investors for getting me back on track and reading it again since he signed me up for it. I don't have the luxury of reading every issue, but I do my best.

In Monday's WSJ there was an article with the headline **Buffett: Politicians 'Dead Wrong.'** The article is a portion from his famous annual letter to shareholders. He has great confidence in the future of the country saying that America's "golden goose" of commerce and innovation will continue to lay more and larger eggs.

Buffett disagrees with politicians that are telling Americans that their children will be worse off than they are. He wrote, "That view is dead wrong. The babies being born in America today are the luckiest crop in history. Today's politicians need not shed tears for tomorrow's children."



Buffett: America's Future is Bright

But then Buffett has always taken the long view. We also know that Buffett is a Democrat and supports Hillary Clinton. Why, I don't know, but his balance sheet has more zeros than mine and Steve's combined (I know, hard to believe, huh?) so you have to respect his thoughts and views.

So what does any of this have to do with the update this month? **I thought we needed a positive view from someone as well respected as Mr. Buffett to tell us**

some good news. This has been quite the election year so far, nothing like we have ever seen before, and as always, **it tends to be filled with doom and gloom because apparently that is how you get elected:** tell everyone why it is the worst it has ever been and how each candidate is magically going to fix it. Doesn't it always make you want to ask them, "Why didn't you do it in the last 25 years while you were in office? What is going to be different this time?"

Anyways, everything isn't falling apart, although it seems like it sometimes, and we have better times to look forward to in the future as America's light will shine and be a beacon for the rest of the world.

As for little old Hughes Private Capital, the light shines bright for the future. ROI Strategies will start to come back into its season by the time you get this update. This winter was slow again as it has been each year so far. As you know, we have been buying and selling flip properties in Reno and Las Vegas for about six months. The problem with flips is that they are slow to produce cash flow so they weren't a tremendous help during the slow season, but we plan on that changing over the next 90 days. **More of the flips will continue to sell, producing cash flow as our system continues to get fine-tuned so we can turn the properties faster.**

As for the notes fund, **Assuravest**, all I can say is what a great response so far from the few investors I have been able to share the information with. We have just shy of \$3 million committed to Assuravest as I write this in early March. Our second buy will take place in March and we will keep you updated as to the progress. However, notes are not a fast-moving investment. It takes several months to work through the due diligence on the buy, then a few more months to get the collateral, and then we can start on the workout portion with the borrowers. Patience is the name of the game but it is well worth the wait.

Next month we will tell you about a third business and fund we have started which has ramped up quickly and we are able to do all across this great land we call the United States of America. Keep your chin up through the rest of this election season and keep the long view.

Greg Hays

Steve Szymanski