

## Coronavirus Update

Don't worry — we're not writing to tell you how we're scrubbing our surfaces or washing our hands (even though I know you were sitting on the edge of your seat waiting to hear!).

While the Coronavirus has affected everyone's day-to-day lives, I don't want to write much about that here because by the time this is printed and mailed to you, who knows how much will have changed. I *will* say that starting on March 18th, our employees began working remotely. Around the same time, **we published a page on our website explaining how we think the Coronavirus will impact our investments**. We will continue to post updated information there as we have it. Go to [www.HughesCapital.com/coronavirus](http://www.HughesCapital.com/coronavirus) to read this and our other related posts, such as **"Ways You Can Help During the Coronavirus Outbreak"** (written by my daughter, Kayla) and **"7 Positive Stories about Human Kindness"** (written by our Content Strategist, Ashley). Our team needed a break from the normal news and wanted to focus on the good things that came out of this unfortunate situation.

## New Investment Option

We're very grateful that we can say it's business-as-usual over at Hughes Private Capital, despite the circumstances. Our website got a big makeover with the addition of our new investment option. Here's a look at the new option:

### *The Custom Real Estate Portfolio*

Own real estate in your portfolio — with each property **secured and titled** in your name — and receive a guaranteed fixed monthly income without any of the landlord duties, property management headaches, or the fear of unexpected expenses. Previously, this option was only set up for 1031 Exchange investors, but now we can offer it to cash, IRA, and 401k investors.

**With the Custom Real Estate Portfolio, you also have the option to finance your homes for a significantly higher return.** Because of this, we have a few active investors moving their money from the Buy and Hold Fund to the Custom Portfolio option to increase their return. You can find out more about this option by going to our website:

[www.HughesCapital.com/custom-portfolio/](http://www.HughesCapital.com/custom-portfolio/)

The Buy and Hold Fund is running as it always has. Check out our revamped website at [www.HughesCapital.com](http://www.HughesCapital.com) to learn more and, as always, feel free to reach out to our Investor Relations team with any questions you have at (775) 234-4001 or [Invest@HughesCapital.com](mailto:Invest@HughesCapital.com). Stay safe out there!

Until next time,



Steve Sixberry



Greg Hughes